

Gain Innovation, LLC
APPENDIX C – PRICING INDEX
DIR-CPO-5872

Software (COTS) and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1-Software			
AWS	SaaS Complete Platform for Software, Marketplace and Private Solutions	2.00%	Various Depending on Customer Configuration
CORELIGHT	SaaS Complete Open NDR (Network Detection and Response) Platform and Network Traffic Analysis Solution	5.00%	Various Depending on Customer Configuration
GAIN	SaaS / GAIN offers a wide variety of white lable software which includes but is not limited to: Cloud Software, Market Place, GIS Management Solutions	2.00%	Various Depending on Customer Configuration
GAIN	SaaS / GAIN offers a wide variety of white lable software which includes but is not limited to: Collaboration, Video conference, Streaming, Digital Signage Management	5.00%	Various Depending on Customer Configuration
GAIN	SaaS / GAIN offers a wide variety of white lable software which includes but is not limited to: Workforce Enablement, Experience and Engagement, Cyber Security, Safety and Security,Physical Infrastrutures, plus GAIN Cloud Lifecycle and License Management Solutions	8.00%	Various Depending on Customer Configuration
GAIN	SaaS / GAIN offers a wide variety of white lable software which includes but is not limited to: Data Management, Storage Services, Asset, Cloud Services, Network, Public Sector Applications Management Solutions	10.00%	Various Depending on Customer Configuration
GREENCOURT	SaaS Complete Document Management and Automation Solution to facilitates digital information sharing	5.00%	Various Depending on Customer Configuration
HALCYON	SaaS Complete Network Secutiry - Ramsomware Endpoint Agent Solution	10.00%	Various Depending on Customer Configuration
MEDALLIA	SaaS Complete Customer Experience Platform Solution	5.00%	Annually
NETSKOPE	SaaS Complete Cloud Security Services Solution	20.00%	Various Depending on Customer Configuration
ONTIC	SaaS Complete Cloud Security Solution Platform	10.00%	Various Depending on Customer Configuration
REDAPTIVE	SaaS Complete Energy Data Collection Solution.	10.00%	Per Meter Per Month
VEEAM	SaaS Complete backup, disaster recovery, and modern data protection Solution	10.00%	Various Depending on Customer Configuration
VOSS	SaaS Complete Digital Workplace Management solutions for automating and streamlining unified communications (UC) and collaboration to enhance Customer Experience.	10.00%	Various Depending on Customer Configuration
DELETEME	SaaS Complete Platform for Software Solutions	2.00%	Various Depending on Customer Configuration
DRONESENSE	SaaS Complete Platform for Software Solutions	2.00%	Various Depending on Customer Configuration
CAMPUS GUARDIAN ANGEL	SaaS Complete Platform for Software Solutions	5.00%	Various Depending on Customer Configuration
SERVICES			
On-Site Services Travel expenses will be billed separately in accordance with Exhibit A DIR Standard Terms and Conditions Section 8.5 Travel			
2. Related Services (Purchased and Provided by the Manufacturer)			
VOSS	To included but not limited to: Maintenance, Technical Services, Training, Implementation, Deployment etc..	10.00%	Various Depending on Customer Requirements
3. Professional Services Provided by the Prime and Vendors Resellers or Subcontractors			
All Brands	Implementation	10.00%	Per Hour
All Brands	Configuration	10.00%	Per Hour
All Brands	Project Management	10.00%	Per Hour
All Brands	System Architecture	10.00%	Per Hour
All Brands	System Configuration	10.00%	Per Hour
All Brands	System Integration	10.00%	Per Hour
All Brands	Data Migration	10.00%	Per Hour
All Brands	Business Analysis	10.00%	Per Hour

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Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
All Brands	IT/Cybersecurity Administration	10.00%	Per Hour
All Brands	Software Testing	10.00%	Per Hour
All Brands	Technical Consulting	10.00%	Per Hour

4. Managed Services

GAIN	GAIN offers a wide variety of managed services which includes but is not limited to: Cloud Software, Market Place, GIS Management Solutions	2.00%	Various Depending on Customer Configuration
GAIN	GAIN offers a wide variety of managed services which includes but is not limited to: Collaboration, Video conference, Streaming, Digital Signage Management	5.00%	Various Depending on Customer Configuration
GAIN	GAIN offers a wide variety of managed services which includes but is not limited to: Workforce Enablement, Experience and Engagement, Cyber Security, Safety and Security, Physical Infrastructures, plus GAIN Cloud Lifecycle and License Management Solutions	8.00%	Various Depending on Customer Configuration
GAIN	GAIN offers a wide variety of managed services which includes but is not limited to: Data Management, Storage Services, Asset, Cloud Services, Network, Public Sector Applications Management Solutions	10.00%	Various Depending on Customer Configuration

Services NOT covered under this RFO scope are: Cloud Hosting, Development, Cloud Broker and Cloud Assessment Services, Customization of Core

5. Turnkey Solutions

Turnkey Solutions packages to be configured based on customer requirements including, but not limited to, Software, Hardware and Services.	10.00%	Overall cost of Package Configuration
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Hardware will be sold with Software as part of a Turnkey Solution. Stand alone Hardware sales are not

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the